

**California Walnut Board**

101 Parkshore Drive, Suite 250

Folsom, CA 95630-4726

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*An Equal Opportunity Employer and Provider*


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**MONTHLY MANAGEMENT REPORT**

Friday, February 8, 2019

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**January Shipments**


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**Inshell (1000 pounds)**

	<u>2017/18 Marketing Year</u>		<u>2018/19 Marketing Year</u>	
		9/1/2017 to		9/1/2018 to
	<u>January 2018</u>	<u>1/31/2018</u>	<u>January 2019</u>	<u>1/31/2019</u>
Domestic	888	16,060	1,146	13,154
Export	<u>21,344</u>	<u>240,006</u>	<u>46,191</u>	<u>260,862</u>
<b>Total</b>	<b>22,232</b>	<b>256,066</b>	<b>47,337</b>	<b>274,015</b>

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**Shelled (1000 pounds)**

	<u>2017/18 Marketing Year</u>		<u>2018/19 Marketing Year</u>	
		9/1/2017 to		9/1/2018 to
	<u>January 2018</u>	<u>1/31/2018</u>	<u>January 2019</u>	<u>1/31/2019</u>
Domestic	12,691	80,771	17,231	90,527
Export	<u>26,573</u>	<u>118,449</u>	<u>29,960</u>	<u>114,528</u>
<b>Total</b>	<b>39,264</b>	<b>199,220</b>	<b>47,191</b>	<b>205,055</b>

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**Inshell Equivalent Tonnage\***

	<u>2017/18 Marketing Year</u>		<u>2018/19 Marketing Year</u>	
		9/1/2017 to		9/1/2018 to
	<u>January 2018</u>	<u>1/31/2018</u>	<u>January 2019</u>	<u>1/31/2019</u>
Domestic	14,832	99,607	20,110	109,215
Export	<u>40,800</u>	<u>254,299</u>	<u>57,064</u>	<u>260,282</u>
<b>Total</b>	<b>55,632</b>	<b>353,906</b>	<b>77,173</b>	<b>369,496</b>

Final walnut receipts for 2018/2019 as reported by handlers on the  
December 31, 2018 Crop Acquisition Report = 672,723 tons

\*2017/18 shellout rate 44.1 -- 2018/19 shellout rate 44.1

(Current year shellout rate is based on a 5-year average - 2013 to 2017)



**Hyatt Regency**  
1 Old Golf Course Rd.  
Monterey, CA 93940  
(831) 657-6560

## ***SCHEDULE OF EVENTS***

### ***California Walnut Board / California Walnut Commission Annual Spring Meeting***

***May 7-8, 2019***

#### **Tuesday, May 7, 2019**

	<b><u>Time</u></b>	<b><u>Location</u></b>
Reception	5:30 p.m.	Spyglass Terrace
Banquet Dinner – <i>registration required for dinner ticket*</i>	7:00 p.m.	Pacific-Grove

#### **Wednesday, May 8, 2019**

Continental Breakfast	7:30 – 9:00 a.m.	Pacific-Grove
Joint California Walnut Board / California Walnut Commission Meeting	9:00 a.m.	Pebble-Beach
Luncheon	11:30 a.m.	Pacific-Grove

**\*Registration is available at [www.walnuts.org](http://www.walnuts.org)  
*The registration deadline is April 1, 2019***

**Please call the California Walnut Board/California Walnut Commission  
at (916) 932-7070 with any questions.**

Meeting times and room assignments are tentative and subject to change.  
All meetings will be held at Silverado Resort.  
All industry members are invited to attend.

**WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE**  
**09/01/2018 - 01/31/2019**

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2017/18</u>	<u>2018/19</u>	<u>% Change vs. Prior Year</u>	<u>2017/18</u>	<u>2018/19</u>	<u>% Change vs. Prior Year</u>
<b>North America</b>						
USA	16,059,993	13,153,568	-18.10%	80,771,165	90,526,586	12.08%
Canada	2,462,770	2,623,551	6.53%	7,830,103	7,503,685	-4.17%
Mexico	88,184	171,080	94.00%	78,850	19,675	-75.05%
<b>Sub-Total</b>	<b>18,610,947</b>	<b>15,948,199</b>	<b>-14.31%</b>	<b>88,680,118</b>	<b>98,049,946</b>	<b>10.57%</b>
<b>Central &amp; South America</b>						
Chile	0	176,092	0.00%	0	0	0.00%
Ecuador	92,968	22,500	-75.80%	114,000	0	-100.00%
<b>Sub-Total</b>	<b>92,968</b>	<b>198,592</b>	<b>113.61%</b>	<b>114,000</b>	<b>0</b>	<b>-100.00%</b>
<b>Europe</b>						
Austria	0	0	0.00%	656,000	407,550	-37.87%
Belgium	617,012	1,014,775	64.47%	1,092,000	882,000	-19.23%
Denmark	42,000	0	-100.00%	358,020	168,020	-53.07%
France	44,092	44,092	0.00%	199,100	17,050	-91.44%
Germany	11,543,736	9,103,514	-21.14%	29,976,351	17,882,074	-40.35%
Greece	1,255,300	499,893	-60.18%	108,050	545,520	404.88%
Italy	43,190,013	45,922,549	6.33%	2,529,161	3,176,520	25.60%
Netherlands	2,746,544	1,841,778	-32.94%	4,804,964	3,948,169	-17.83%
Norway	112,434	0	-100.00%	244,328	319,628	30.82%
Portugal	420,456	154,322	-63.30%	148,000	138,092	-6.69%
Spain	16,614,070	15,382,493	-7.41%	11,271,226	14,504,676	28.69%
Sweden	0	44,000	0.00%	688,586	698,000	1.37%
Switzerland	0	20,000	0.00%	495,210	515,630	4.12%
U.K.	580,485	236,738	-59.22%	2,965,125	4,117,466	38.86%
<b>Sub-Total</b>	<b>77,166,142</b>	<b>74,264,154</b>	<b>-3.76%</b>	<b>55,536,121</b>	<b>47,320,395</b>	<b>-14.79%</b>
<b>Middle East/Africa</b>						
Algeria	88,736	1,276,925	1339.02%	0	0	0.00%
Bahrain	66,138	117,161	77.15%	148,040	135,392	-8.54%
Egypt	944,722	1,631,408	72.69%	237,338	887,130	273.78%
Iraq	0	793,656	0.00%	0	1,175,298	0.00%
Israel	486,384	984,856	102.49%	5,265,814	7,585,819	44.06%
Jordan	352,752	1,497,656	324.56%	564,600	2,112,226	274.11%
Kuwait	88,184	19,292	-78.12%	438,839	635,302	44.77%
Lebanon	3,835,101	6,488,874	69.20%	0	84,046	0.00%
Morocco	4,370,019	6,519,771	49.19%	0	0	0.00%
Pakistan	1,902,596	12,797,478	572.63%	0	42,328	0.00%
Qatar	0	30,313	0.00%	167,562	201,434	20.21%
Saudi Arabia	264,368	1,014,116	283.60%	875,087	2,493,937	184.99%
Tunisia	2,247,315	44,092	-98.04%	0	22,046	0.00%
Turkey	64,738,057	74,733,938	15.44%	879,527	64,001	-92.72%
U.A.E.	21,500,059	41,315,894	92.17%	1,744,733	5,245,628	200.66%
<b>Sub-Total</b>	<b>100,884,431</b>	<b>149,265,430</b>	<b>47.96%</b>	<b>10,321,540</b>	<b>20,684,587</b>	<b>100.40%</b>
<b>Asia / Pacific Rim</b>						
Australia	8,267	0	-100.00%	4,736,106	3,861,113	-18.47%
China	8,210,639	2,683,235	-67.32%	1,161,500	1,490,780	28.35%
Hong Kong	10,238,005	3,679,715	-64.06%	707,666	772,906	9.22%
India	20,478,192	12,329,356	-39.79%	0	106,727	0.00%
Japan	0	0	0.00%	17,393,582	12,538,375	-27.91%
Korea	1,331,612	666,457	-49.95%	14,138,032	13,374,494	-5.40%
Malaysia	0	0	0.00%	448,350	612,735	36.66%
New Zealand	0	0	0.00%	557,390	656,144	17.72%
Philippines	0	0	0.00%	206,000	262,000	21.36%
Singapore	88,184	0	-100.00%	545,528	836,582	53.35%
Taiwan	358,254	220,918	-38.33%	3,237,179	3,169,908	-2.08%
Thailand	0	1,455,036	0.00%	291,598	123,490	-57.65%
Vietnam	16,641,426	10,757,259	-35.36%	99,680	66,480	-33.31%
<b>Sub-Total</b>	<b>57,354,579</b>	<b>31,791,976</b>	<b>-44.57%</b>	<b>43,522,611</b>	<b>37,771,734</b>	<b>-13.21%</b>
Other	1,957,316	2,546,965	30.13%	1,045,470	1,228,335	17.49%
<b>GRAND TOTAL</b>	<b>256,066,383</b>	<b>274,015,316</b>	<b>7.01%</b>	<b>199,219,860</b>	<b>205,054,997</b>	<b>2.93%</b>
<b>Domestic Total</b>	<b>16,059,993</b>	<b>13,153,568</b>	<b>-18.10%</b>	<b>80,771,165</b>	<b>90,526,586</b>	<b>12.08%</b>
<b>Export Total</b>	<b>240,006,390</b>	<b>260,861,748</b>	<b>8.69%</b>	<b>118,448,695</b>	<b>114,528,411</b>	<b>-3.31%</b>

**WALNUT SHIPMENTS BY COUNTRY OF DESTINATION**  
January 2018 / January 2019

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>January 2018</u>	<u>January 2019</u>	<u>% Change vs. Prior Year</u>	<u>January 2018</u>	<u>January 2019</u>	<u>% Change vs. Prior Year</u>
<b>North America</b>						
USA	887,641	1,145,616	29.06%	12,690,615	17,231,373	35.78%
Canada	58,000	48,400	-16.55%	1,419,450	1,471,252	3.65%
Mexico	0	0	0.00%	9,850	0	-100.00%
<b>Sub-Total</b>	<b>945,641</b>	<b>1,194,016</b>	<b>26.27%</b>	<b>14,119,915</b>	<b>18,702,625</b>	<b>32.46%</b>
<b>Central &amp; South America</b>						
Chile	0	132,000	0.00%	0	0	0.00%
Ecuador	0	0	0.00%	0	0	0.00%
<b>Sub-Total</b>	<b>0</b>	<b>132,000</b>	<b>0.00%</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>
<b>Europe</b>						
Austria	0	0	0.00%	116,400	72,000	-38.14%
Belgium	88,184	0	-100.00%	420,000	84,000	-80.00%
Denmark	0	0	0.00%	84,000	84,020	0.02%
France	0	0	0.00%	17,050	0	-100.00%
Germany	176,368	308,184	74.74%	6,097,806	5,242,008	-14.03%
Greece	0	0	0.00%	0	22,000	0.00%
Italy	2,690,145	5,195,389	93.13%	468,163	724,794	54.82%
Netherlands	172,951	172,841	-0.06%	1,446,458	838,815	-42.01%
Norway	0	0	0.00%	42,328	176,228	316.34%
Portugal	0	0	0.00%	0	44,088	0.00%
Spain	1,532,553	1,586,462	3.52%	1,801,741	2,567,427	42.50%
Sweden	0	0	0.00%	193,000	170,000	-11.92%
Switzerland	0	0	0.00%	126,000	126,000	0.00%
U.K.	94,797	0	-100.00%	849,316	1,159,271	36.49%
<b>Sub-Total</b>	<b>4,754,998</b>	<b>7,262,876</b>	<b>52.74%</b>	<b>11,662,262</b>	<b>11,310,651</b>	<b>-3.01%</b>
<b>Middle East/Africa</b>						
Algeria	88,736	440,736	396.68%	0	0	0.00%
Bahrain	44,092	33,069	-25.00%	41,998	5,500	-86.90%
Egypt	283,062	573,196	102.50%	150,218	305,030	103.06%
Iraq	0	0	0.00%	0	335,598	0.00%
Israel	45,000	119,056	164.57%	1,756,665	2,742,597	56.13%
Jordan	0	176,000	0.00%	107,500	566,900	427.35%
Kuwait	88,184	0	-100.00%	87,560	232,146	165.13%
Lebanon	308,644	1,267,454	310.65%	0	0	0.00%
Morocco	1,191,349	1,984,048	66.54%	0	0	0.00%
Pakistan	0	1,993,004	0.00%	0	0	0.00%
Qatar	0	0	0.00%	83,160	44,046	-47.03%
Saudi Arabia	44,092	88,184	100.00%	208,846	716,604	243.13%
Tunisia	0	0	0.00%	0	0	0.00%
Turkey	7,107,060	15,210,902	114.03%	0	0	0.00%
U.A.E.	2,596,465	13,755,262	429.77%	440,948	1,628,321	269.28%
<b>Sub-Total</b>	<b>11,796,684</b>	<b>35,640,911</b>	<b>202.13%</b>	<b>2,876,895</b>	<b>6,576,742</b>	<b>128.61%</b>
<b>Asia / Pacific Rim</b>						
Australia	0	0	0.00%	871,680	983,160	12.79%
China	88,184	354,512	302.01%	324,000	360,400	11.23%
Hong Kong	0	0	0.00%	216,892	132,419	-38.95%
India	3,793,736	1,768,554	-53.38%	0	46,060	0.00%
Japan	0	0	0.00%	4,862,857	4,449,709	-8.50%
Korea	369,338	60,760	-83.55%	3,133,150	2,834,952	-9.52%
Malaysia	0	0	0.00%	47,000	129,640	175.83%
New Zealand	0	0	0.00%	152,800	118,000	-22.77%
Philippines	0	0	0.00%	67,000	25,000	-62.69%
Singapore	0	0	0.00%	66,980	151,788	126.62%
Taiwan	44,092	44,092	0.00%	617,350	933,580	51.22%
Thailand	0	264,552	0.00%	0	42,000	0.00%
Vietnam	264,828	485,014	83.14%	0	0	0.00%
<b>Sub-Total</b>	<b>4,560,178</b>	<b>2,977,484</b>	<b>-34.71%</b>	<b>10,359,709</b>	<b>10,206,708</b>	<b>-1.48%</b>
Other	174,163	129,520	-25.63%	244,880	394,530	61.11%
<b>GRAND TOTAL</b>	<b>22,231,664</b>	<b>47,336,807</b>	<b>112.93%</b>	<b>39,263,661</b>	<b>47,191,256</b>	<b>20.19%</b>
<b>Domestic Total</b>	<b>887,641</b>	<b>1,145,616</b>	<b>29.06%</b>	<b>12,690,615</b>	<b>17,231,373</b>	<b>35.78%</b>
<b>Export Total</b>	<b>21,344,023</b>	<b>46,191,191</b>	<b>116.41%</b>	<b>26,573,046</b>	<b>29,959,883</b>	<b>12.75%</b>